

# Haemonetics Achieves Time Savings and Business Process Efficiencies with Accounts Receivable Automation from Esker

**Derby – September 12, 2011** – Esker, the leader in document process automation solutions today announced that it has been selected by medical device manufacturer Haemonetics, the global leader in blood management solutions, to automate the delivery of client invoices. The cloud-based accounts receivable automation solution is designed to provide better tracking of invoice delivery while streamlining business processes for significant time savings.

Before deploying the Esker solution, the Haemonetics accounting department sent nearly 300 invoices each day using a paper-driven process. The daily invoice file was printed, sorted, placed into envelopes and mailed manually. When clients requested electronic delivery of invoices it was also treated as a manual process; individual invoice files were printed electronically, attached to an email and sent out. All told, this process took approximately three hours per day. "Our customers were being well-served, but internally we had a big duplication of effort," says Haemonetics Assistant Corporate Controller Brian Lemberger. "Plus if an invoice was not received by a customer it wasn't possible to determine if or when it was sent."

Haemonetics had been using Esker mail services at their Switzerland-based European Office for several years with great success. After learning of the Esker accounts receivable automation solution, Haemonetics worked quickly to begin its rollout at their Massachusetts-based North American Office. The solution they implemented was customised to fit their exact business needs, including capabilities to automatically send past-due invoices and quarterly statements.

With the Esker solution, Haemonetics has realised significant time savings and efficiency gains. The paper-driven invoicing process that once took hours now takes just minutes a day, creating an annual savings of more than 700 hours. Additionally, the Esker solution created the opportunity to re-allocate resources within the department. Future savings are also anticipated as more Haemonetics customers move to electronic invoice delivery, further reducing the cost of printing and mailing invoices.

"Thanks to Esker, we now have greater visibility into our invoicing process, confidence that our invoices are getting out in a timely fashion and flexibility to deliver invoices through email and fax," says Lemberger. "We have created time savings and have allowed our business to become much more efficient."

(continued)

## About Haemonetics

Haemonetics (NYSE: HAE) is a global healthcare company dedicated to providing innovative blood management solutions for its customers. Together, its devices and consumables, information technology platforms, and consulting services deliver a suite of business solutions to help customers improve clinical outcomes and reduce the cost of healthcare for blood collectors, hospitals, and patients around the world. Haemonetics technologies address important medical markets: blood and plasma component collection, the surgical suite, and hospital transfusion services. To learn more about Haemonetics, visit its web site at [www.haemonetics.com](http://www.haemonetics.com).

## About Esker

Esker is the worldwide leader in document process automation solutions. Addressing all types of business processes from accounts payable and accounts receivable to sales order processing and procurement, Esker cloud computing solutions enable companies to automate the reception, processing and sending of any business document with one platform. Esker helps over 80,000 companies across the world to reduce the use of paper and eliminate manual processes while improving their productivity, efficiency and environmental impact.

With 33 million euros in sales revenue in 2010, Esker operates in North America, Europe and Asia Pacific with global headquarters in Lyon, France and U.S. headquarters in Madison, Wisconsin. Esker is listed on the NYSE Alternext in Paris (Code ISIN FR0000035818). For more information, visit [www.esker.co.uk](http://www.esker.co.uk). Follow Esker on Twitter at [twitter.com/eskerinc](https://twitter.com/eskerinc) and join the conversation on the Esker blog at [www.quitpaper.com](http://www.quitpaper.com).

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